Hi [Name],

I wanted to get feedback from you regarding the newly published agency rate card as the impact of this will be extremely detrimental to suppliers and workers alike. We appreciate that you as a framework may not have had much input into the review, but still wanted to share our concern on this with you.

The new framework rates have not been set at a viable level for us to continue to supply staff to the NHS. For us to do all the necessary compliance checks for a worker it costs us [price]. At the rates set in the rate card, we are able to make [Margin an hour] when we supply a [role]. This means we would have to supply a worker for [length of time to break even] in order to cover even our mandatory compliance costs.

This is not a sustainable model of supply and will drive many agencies out of business and cost jobs. The low rates are also impacting candidates' willingness to remain in the market. As a result of low agency rates, we have seen candidates leaving the sector to work in [add examples you have of roles outside of healthcare] as pay and conditions are better. Contingent work is being unfairly targeted by the failure to address the issues with the rate card, and this will have a longer term more damaging impact on healthcare provision as a result. It is now very common for us to hear of unsafe staffing ratios caused by the drive to reduce spend.

Please do share these issues with your contacts in NHSE and government. We’d be happy to provide many more case studies if you need them as staffing in these circumstances has become unsustainable.

I look forward to your response.

[Name]

[Business]